Dear Friend of UPOP:

We've just wrapped up the Spring Break Team Training Camp for 36 students who were unable to attend our January IAP sessions.

For MIT sophomores, the entire UPOP curriculum offers far more than these intense professional development workshops. Throughout the year, UPOPer attend mock interviews with real employers, get coaching on building their professional brand online, creating resumes and cover letters, interview and job-search skills, and benefit from many networking opportunities with employers.

Armed with a full range of relevant skills, they are ready for their summer internships. UPOPer have already accepted offers from companies like Air Liquide, Apple, Chrysler, Facebook, Google, Lincoln Labs, Microsoft, Pioneer Natural Resources, Pratt & Whitney, Shell, TMK-IPSCO, and Walt Disney Imagineering.

As always, we appreciate your continued support.

The UPOP Team
Joel Schindall Director | Leo McGonagle Executive Director | Kate Moynihan Mentor and Event Coordinator | Bethany Walsh & Sharon Leary Student Relations Coordinators | Amy Bass Employer Relations Coordinator | Jessica Jones Office & Marketing Coordinator

Spring Break Workshop: "Serious Fun"

Skyscraper and Specification are two of the six hands-on modules that help MIT sophomores develop their team skills—while having fun—during UPOP's three-day Spring Break Team Training Camp.

This spring break UPOP piloted an alternative track for students who were participating in an activity over IAP that advanced the core UPOP curriculum of teamwork, decision-making, and communication, but which meant they couldn't attend either of our two week-long January workshops. To be eligible, students had to be pre-approved for their non-UPOP IAP program (for example, MISTI, DLab, programming
competitions, and externships, etc.), and submit a written assignment reflecting on their learning experience during IAP.

Over the spring break workshop, students experienced most of the IAP favorites, including Skyscraper, Specification, Carson Racing, Six Hats, Negotiation, Client-Centered Design, plus team presentations.

We welcomed a new mentor-instructor, Art Reidel '73, chairman of the board of Entelos, who joined four returning instructors: Joe Adelmann, Paul Hausmann '75, Ralph Inglese '82, and Marissa Martinez '82. Read their bios here.

**Additional professional development**

Companies continue to line up to participate in UPOP's sponsored information session events. We have held two this spring, Accenture and Apple, with State Farm sponsoring a freshman outreach event in April.

**Accenture:** On February 20, UPOP hosted Chief HR Officer and Accenture Partner, Jill Smart, for an exclusive on-campus lunch session for 35 UPOP sophomores and alums. Jill is responsible for the full employee life-cycle of all Accenture staff, globally. In her remarks to UPOP students, Jill shared candid insights on the skills they need to excel in the business world—including the importance of building trust, and taking responsibility: "It's never 'somebody else's fault.'" One of her biggest early mistakes, she confessed, was not asking for help soon enough. A lively Q&A and networking session followed with Accenture consultants and UPOP students.

**Apple:** On March 4, UPOP, in partnership with the MIT CSAIL program, hosted the VP of Siri and MIT Alum, Bill Stasior '88, followed by an exclusive networking reception with Apple recruiting team members. As one current sophomore put it: "Only UPOP could get me in a room with an Apple VP!"

**Searching for summer internships ...**

Students are streaming into the UPOP office for our "high-touch" job-search coaching, and attending our wide variety of employer-engagement events. This spring we've posted job opportunities for more than 40 companies (and counting); several sophomores have already accepted offers, with many more in the final rounds of interviews.
into and thrive in the professional world and to be strong contributors to their organizations, supported by a dynamic community of students, program staff, employers and MIT alums. UPOP offers numerous opportunities for MIT alums and companies to get involved—as speakers, coaches, employers, and sponsors.